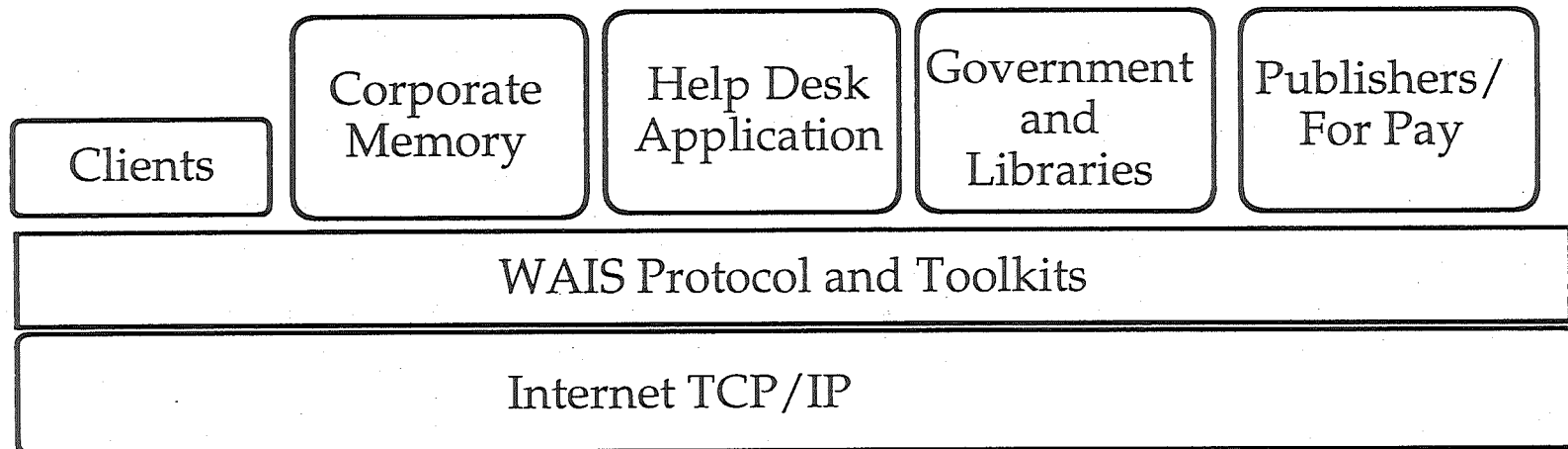


WAIS Inc. Position

- **WAIS Inc. Brings:**
 - Application Protocols
 - Database Server Technology
 - Wide Area Network Expertise
- **Work with Industry Partners**



WAIS Inc Markets and Partners

- Large Corporations
 - Fujitsu, Intel
 - Perot Systems, Mitre
- Publishers
 - Dow Jones, encyclopedia, Scholastic Inc
 - Sun Microsystems
- Government
 - NASA, Defense, Intelligence
 - US Government Printing Office
- Libraries
 - Library of Congress, Rice University

WAIS Inc Products

WAIS Workstation for Unix

\$10k-40k

Novell
Appleshare

WAIS
Workstation

LAN and Internet

WAIS Server for Unix

\$15k-50k

DBMS

WAIS
Server

Internet

Dial-up

Other networks

Services and Training

WAIS Navigation

- Optimized for Wide Area Networks
- Natural Language with Relevance Feedback
- Personal/Enterprise/Global Information
- Interactive Search → Agents

WAIS Inc Server

- Mixed Natural Language and Boolean
- Accounting for Billing
- Network Security
- Data in original formats
- Popular Unix Platforms

Future Directions

- **Servers: Integrate Gopher, Web, and WAIS Capabilities**
- **Protocols: Working on Standards Committees and Protocol Toolkits**
- **Online Services: Service Bureau of Publishers**

1994 Plans

- **Server 2.0 Release: Integrate Browsing, DBMS, and Security**
- **Protocol Toolkit: Z39.50-v2, URL, (RSA or Kerberos), etc**
- **For-Pay Services on the Internet**

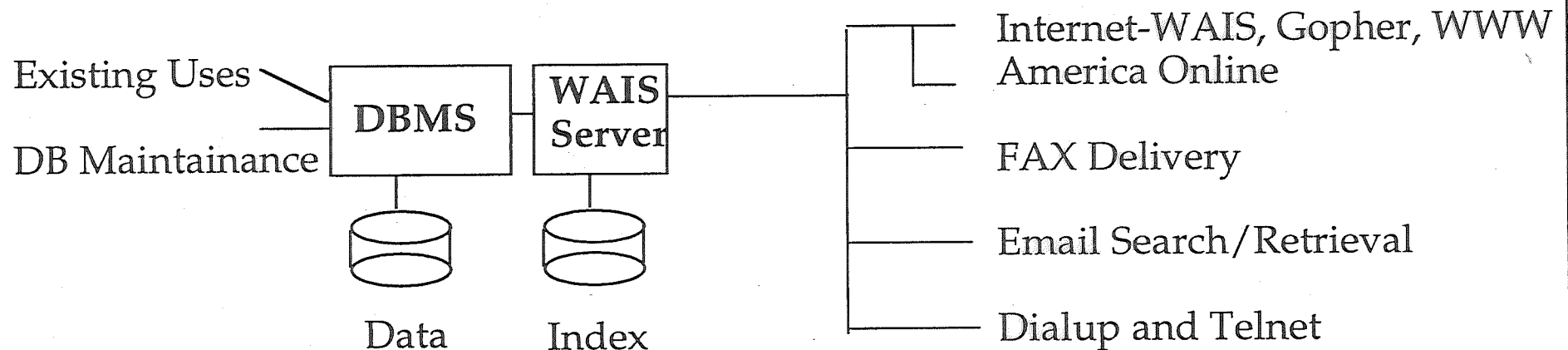
Some WAIS Systems

US Federal Agencies Using WAIS

The OMB Circular A-130 specifically notes: 'Emerging standards such as Wide Area Information Servers (using the NISO Z39.50 standard) will be used increasingly to facilitate dissemination of government data...''

- NII: Government Information Locators System
- Department of Energy
- NASA
- US Geological Survey
- Intelligence (Open Source)
- FBI (Terror an Arson)
- Defense Technical Information Center (DTIC)
- US Department of Agriculture
- Environmental Protection Agency
- Securities and Exchange Commission (soon)

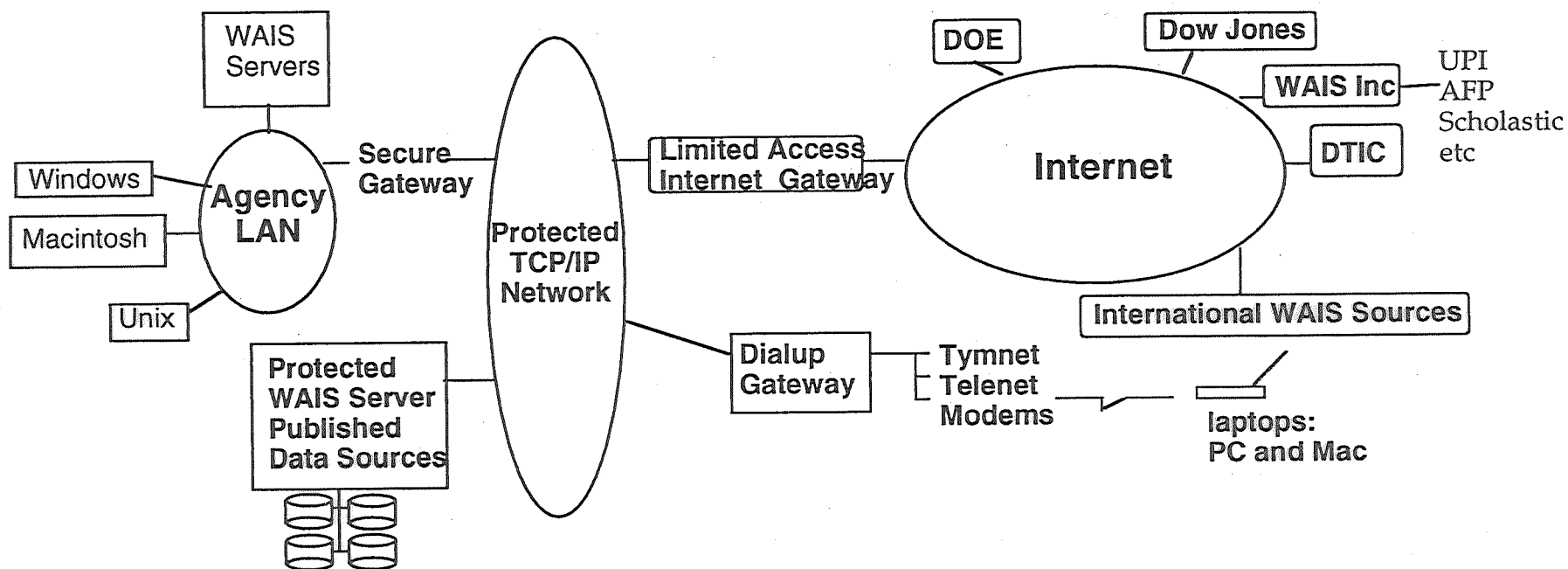
Defense Technical Information Center WAIS System



- Project Just Starting (due within 1 year)
- Increased access to Databases and Documents

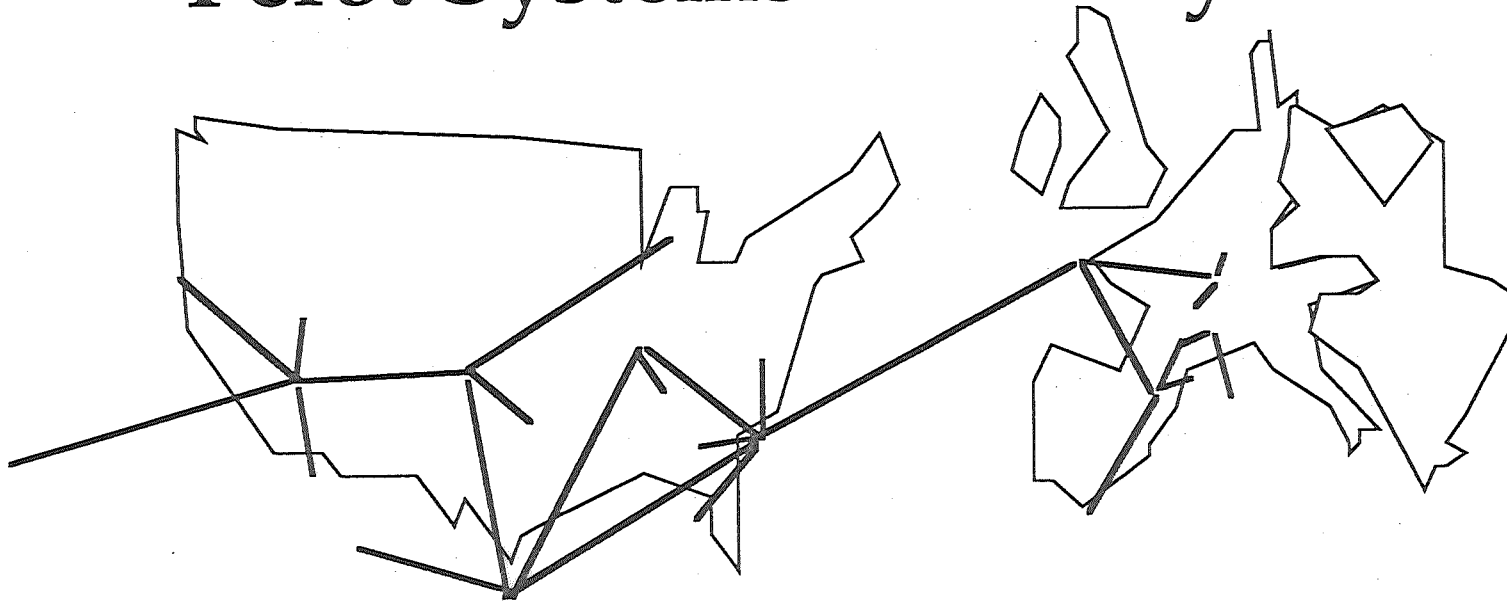
WAIS Inc.

US Intelligence Agencies Open Source WAIS System



SigWeb 12/14/93

Perot Systems WAIS System



- **Corporate Information**
 - Resumes, Company Policies, Presentations, Contracts, Proposals, Phone book
- **Published Info**
 - CDROM's, Internet resources

Digital Libraries

- Easy to use card catalog (MARC records)
- Remote use from home or office
- Full text, scanned documents, pictures

[pegun.law.columbia.e]	columbia-law-library-catalog
[pegun.law.columbia.e]	columbia-spanish-law-catalog
[quake.think.com]	tmc-library

Network Publishers: Sun Microsystems

- Combined use of Network Tools to Stay in Touch with Customers
- Email Lists to 10,000 users
- Archive Downloads of 12,000/day
- Press Releases, Bug Fixes, Etc

Digital Libraries and Network Publishing

Large Networks + Too Much Information = A Problem

WAIS Can Help Users Find Critical Information

WAIS Can Help Publishers Deliver Information to Users